

Kuala Lumpur – Singapore High Speed Rail Project - AssetsCo PPP Project

Tender Notice

MyHSR and SG HSR herein provide notice of the release of the request for proposal for an international tender ("**AssetsCo RFP**") in respect of the joint appointment of an Assets Company ("**AssetsCo**") for the Kuala Lumpur – Singapore High Speed Rail project ("**HSR Project**"), ("**Tender Notice**").

A description of the key features of the HSR Project is available on the MyHSR website at www.myhsr.com.my/ and SG HSR website at www.sghsr.com.sg/.

In connection with the HSR Project, AssetsCo will be responsible for:

- (a) designing, building, financing and maintaining all rolling stock;
 - (b) designing, building, financing, operating and maintaining all rail assets (for example, track-work, power, signalling and telecommunications); and
 - (c) coordinating the system's network capacity for operations and maintenance needs,
- (the "**AssetsCo PPP Project**").

Who can participate in the AssetsCo PPP Project

The AssetsCo PPP Project is open to corporations or business organisations or consortia made up of members that are corporations or business organisations ("**Interested Parties**") which meet the minimum selection criteria ("**MSC**").

Note: Interested Parties, who are currently involved in works or assignments related to the HSR Project with MyHSR or SG HSR, should confirm their eligibility with MyHSR and SG HSR.

How to register to participate in the AssetsCo RFP

In order to participate in the AssetsCo RFP, Interested Parties shall send an email with the following information to query@klsg-hsr.com:

1. Registration email and non-disclosure agreements

Send an email ("**Registration Email**") to query@klsg-hsr.com including the following information:

- (a) name of person intending to register as a single entity or name of lead member if intending to register as a consortium;
- (b) if registering as a consortium, names of non-lead consortium members;
- (c) name, title, telephone number and email address of the person authorised to act as the point of contact for the single entity or for the consortium (i.e. consortium lead), for the AssetsCo RFP ("**Authorised Representative**"); and
- (d) if registering as a consortium, name, telephone number and email address for a nominated representative of each non-lead consortium member;

and attaching:

- (e) a PDF copy of the duly signed MyHSR Non-Disclosure Agreement ("**MyHSR NDA**") [[attached](#)] for the single registering entity or each consortium member (as applicable);

- (f) a PDF copy of the duly signed SG HSR Non-Disclosure Agreement ("**SG HSR NDA**") [\[attached\]](#) for the single registering entity or each consortium member; and
- (g) a PDF copy of the duly signed respective undertakings to safeguard official information under applicable laws of Malaysia [\[attached\]](#) and Singapore [\[attached\]](#).

If registering as a consortium, each consortium member must sign a separate MyHSR NDA and SG HSR NDA, and respective undertakings to safeguard official information under applicable laws. Originals of the MyHSR NDA and SG HSR NDA, and undertakings to safeguard official information, must be submitted to MyHSR and SG HSR respectively, together with the Tender Fee as set out in paragraph 2 below.

Changes to members of the consortium are permitted prior to submission of a bid, subject to any new member of a consortium complying with all requirements for a consortium member stipulated in this Tender Notice. It will not be necessary to pay the Tender Fee again if a new member is added to a consortium.

Interested Parties who have not yet formed a consortium may register their interest in the AssetsCo RFP as a single entity. Each person registering as a single entity or as a member of a consortium must be a corporation or business organisation, duly incorporated or validly existing and duly registered under the laws of its country of domicile.

2. Tender fee

The party intending to register as a single entity or the lead consortium member, if registering as a consortium, shall pay the tender fee to both MyHSR and SG HSR in paragraph 2(a) and 2(b) below to receive the RFP Documents and participate in the AssetsCo RFP ("**Tender Fee**") as follows:

- (a)
 - i. prepare a non-refundable 'Bank Draft' or 'Banker's Cheque' from a licensed bank operating in Malaysia, or in accordance with paragraph 2(a)(ii) below, arrange payment directly with MyHSR Corporation Sdn. Bhd. via telegraphic transfer, for the amount of RM100,000.00 (Malaysian Ringgit: One Hundred Thousand) (inclusive of GST) addressed to MyHSR Corporation Sdn. Bhd. and submit it, together with an original signed of each MyHSR NDA and for identification purposes, a copy of the acknowledgment of the Registration Email, to:

MyHSR Corporation Sdn. Bhd.
Level 9, Block A, Platinum Sentral
Jalan Stesen Sentral 2
Kuala Lumpur Sentral
50470 Kuala Lumpur, Malaysia
 - ii. enquire in writing to query@klsg-hsr.com for MyHSR's Corporation Sdn. Bhd. bank account details to arrange for payment of the Tender Fee by telegraphic transfer.

and

- (b)
 - i. prepare a non-refundable 'Bank Draft' or 'Cashier's Order' from a licensed bank operating in Singapore, or in accordance with paragraph 2(b)(ii) below, arrange payment directly with SG HSR Pte.Ltd. via telegraphic transfer, for the amount of SGD30,000.00 (Singapore Dollars: Thirty Thousand) addressed to SG HSR Pte. Ltd. and submit it, together with an original signed copy of each SG HSR NDA and for identification purposes, a copy of the acknowledgement of the Registration Email, to:

SG HSR Pte. Ltd.
Tender Counter @ Tender Division

1 Hampshire Road, Block 2A
Singapore 219428.

or

- ii. enquire in writing to query@klsq-hsr.com for SG HSR Pte.Ltd's bank account details to arrange for payment of the Tender Fee by telegraphic transfer.

The Tender Fee shall be paid in full and all bank, remittance, administration and other related fees/ charges shall be borne entirely by the paying party.

The Registration Email, MyHSR NDA, SG HSR NDA, undertakings to safeguard official information and Tender Fees are together referred to in this Tender Notice as the "**Registration Documents**". All Registration Documents must be submitted in English.

Tender documentation release

Full details of the AssetsCo RFP terms and conditions and the AssetsCo PPP Project are included within the RFP Documents.

For reference, the MSC is attached to this notice at schedule 1 to assist Interested Parties in determining whether to participate in the AssetsCo RFP through registration.

Following receipt of all the Registration Documents in accordance with the instructions set out in this Tender Notice, delivery of the acknowledgement of the Registration Email and clearance of the Tender Fee, an applicant will be:

- (a) formally registered to participate in the AssetsCo RFP ("**Bidder**"); and
- (b) MyHSR and SG HSR shall provide each Bidder's Authorised Representative with the login details for the secure virtual data room from which the RFP Documents can be downloaded.

Tender Briefing

Formally registered participants will be invited to attend a Tender Briefing on 23rd January 2018 in Kuala Lumpur. Details of the briefing will be provided to the participants accordingly.

Correspondence

All correspondence in relation to this Tender Notice or the AssetsCo PPP Project should be addressed to query@klsq-hsr.com.

Further Conditions

- (a) Only Bidders shall be permitted to access and download the RFP Documents.
- (b) Registration does not imply any acceptance by MyHSR and/or SG HSR that a Bidder has the expertise and/or experience required to deliver the AssetsCo PPP Project. Registration does not commit a Bidder to submitting a Bid for the AssetsCo PPP Project.
- (c) This Tender Notice and the RFP Documents are non-binding on MyHSR and SG HSR.
- (d) This Tender Notice provides information in connection with the release of the AssetsCo RFP. It does not form the basis of any contract and does not constitute an invitation or offer to participate in the AssetsCo PPP Project.

- (e) Nothing in this Tender Notice is, or should be relied on as, a promise or representation as to the future. MyHSR and SG HSR expressly reserve the right, in their absolute discretion and without prior consultation with any recipient of this Tender Notice or Bidder, to:
- i. terminate the AssetsCo RFP process ("**Bid Process**") at any time by notice in writing to each Bidder;
 - ii. modify the terms and conditions set out in this Tender Notice or the RFP Documents or any procedures relating to the Bid Process for the AssetsCo RFP at any time by issuance of a notice; or
 - iii. waive any of its requirements in respect of this Tender Notice or the Bid Process.

In no instance will MyHSR or SG HSR be required to give any reason for any such termination, modification or waiver of the Bid Process, provided that any such modification is applied to all Bidders. Neither MyHSR nor SG HSR will at any time be liable for any cost, loss, damage, charge, expense, outgoing or payment whatsoever or howsoever arising which a recipient of this Tender Notice or Bidder suffers, incurs or is liable for in respect of the termination, modification or waiver of the Bid Process or any other term and condition of this Tender Notice or the RFP Documents. This paragraph (e) prevails over any contrary express or implied term or condition in or from this Tender Notice.

- (f) Without limiting paragraph (e), each recipient of this Tender Notice and each Bidder shall bear all costs and expenses associated with the preparation and submission of the Registration Documents as well as all costs and expenses associated with its compliance and participation in the registration process for the AssetsCo RFP. Under no circumstances are MyHSR or SG HSR liable for any costs or expenses incurred by recipients of this Tender Notice or Bidders in preparing and submitting the Registration Documents or from complying with and participating in the registration process for the AssetsCo RFP, regardless of, without limitation, the conduct or outcome of the registration process.
- (g) The closing date for this Bid Process is 29 June 2018 at 12:00 p.m. (noon) (GMT +8). All bids must be submitted in accordance with the terms of the AssetsCo RFP to the addresses as set out in the AssetsCo RFP.

SCHEDULE 1– MINIMUM SELECTION CRITERIA

PART A – DEFINITION OF MINIMUM SELECTION CRITERIA

Each Bidder is required to demonstrate satisfaction of all of the Minimum Selection Criteria set out in the table below. Satisfaction of each Minimum Selection Criteria shall be demonstrated by the relevant nominated contractor that meets the requirements for the eligible projects nominee ("**Eligible Projects Nominee**") having undertaken the required number of eligible project(s) satisfying the requirements for such eligible projects ("**Eligible Projects**"), in each case as set out in the table below.

Paragraph number	Minimum Selection Criteria	Requirements for Eligible Projects	Number of Eligible Projects to be submitted by each Bidder	Criteria for Eligible Projects Nominee
	Technical Capacity			
1.	New railway system delivery experience			
1.1	Systems integrator has brought into revenue service integrated, new rail systems	size: >100km; and period of operations: ≥ 2 years.	≥ 1	The person nominated in the Bid to be the systems integrator for the AssetsCo PPP Project.
1.2	Communications systems provider has designed, integrated and delivered these systems	period of operations: ≥ 2 years; and aggregated size of projects: > 100 km.	≥ 1	The person nominated in the Bid to be the communications systems provider for the AssetsCo PPP Project.
1.3	Signalling and Train control provider has successfully designed and delivered traffic control and signalling systems that provide Automatic Train Protection	period in operations: ≥ 1 year; size: > 100 km; and operational speeds: ≥300km/h.	≥ 1	The person nominated in the Bid to be the signalling and train control provider for the AssetsCo PPP Project.
1.4	Rolling Stock provider who, as a single entity or joint venture partner, has designed and delivered trainsets into commercial services	years in service: ≥ 5 years; trainsets delivered: ≥ 10; and operational speeds: ≥ 300 km/h.	≥ 1	The person nominated in the Bid to be the Rolling Stock provider for the AssetsCo PPP Project.

Paragraph number	Minimum Selection Criteria	Requirements for Eligible Projects <i>Each reference project submitted to demonstrate satisfaction of the relevant Minimum Selection Criteria must satisfy the requirements set out below.</i>	Number of Eligible Projects to be submitted by each Bidder	Criteria for Eligible Projects Nominee <i>Each nominee whose reference project is submitted to demonstrate satisfaction of the relevant Minimum Selection Criteria must satisfy the requirements set out below.</i>
1.5	<p>Designed and delivered trackwork and related systems: trackwork with regard to non-ballasted tracks and also including complex turnout layouts.</p> <p>Extensive experience is also required in trackwork interfaces with signalling systems and tunnel installations, as well as interfaces with structural issues.</p>	<p>aggregated size of trackwork</p> <p>design projects: > 100km; and</p> <p>operational speeds: ≥ 300km/h.</p>	≥ 1	The person nominated in the Bid to be the Track System design provider for the AssetsCo PPP Project.
		<p>aggregated size of installation</p> <p>projects: track length > 100 km.</p>	≥ 1	The person nominated in the Bid to be the Track System installation provider for the AssetsCo PPP Project.
1.6	Traction power provider has designed and delivered traction power supply in AC systems using overhead catenary delivery systems for the power distribution.	<p>aggregated size of projects size: > 100 km; and</p> <p>operational speeds: ≥ 300km/h.</p>	≥ 1	The person nominated in the Bid to be the designer and installer of the power systems for the AssetsCo PPP Project.
2.	Network Operator track record			
2.1	Demonstrated experience as network operator	<p>experience as high-speed network operator;</p> <p>size: ≥ 100km;</p> <p>years of operations: ≥ 5 years;</p> <p>operational speeds: ≥ 250 km/h; and</p> <p>mixed passenger services.</p>	≥ 1	The person nominated in the Bid to perform the HSR Network Operator activities for the AssetsCo PPP Project.

3.	Asset management – Rolling Stock			
3.1	Rolling Stock maintainer to have demonstrated experience of maintenance of Rolling Stock	experience as: (i) HSR Rolling Stock maintainer; and (ii) asset manager;	≥ 1	The person nominated in the Bid to be the Rolling Stock maintainer for the AssetsCo PPP Project.
3.2	Rolling Stock asset manager to have demonstrated asset management experience of Rolling Stock	number of HSR trainsets capable of operational speeds ≥ 250 km/h: ≥ 15; operational speeds: ≥ 250 km/h; and ≥ 2 years in service.	≥ 1	The person nominated in the Bid to be the Rolling Stock asset manager for the AssetsCo PPP Project.
4.	Asset management – HSR Rail Assets			
4.1	Operator to have demonstrated asset management experience of HSR Rail Asset.	experience as: (i) rail asset manager; and (ii) maintenance provider;	≥ 1	The person nominated in the Bid for performance of the HSR Network Operator activities.
4.2	Operator to have demonstrated experience of implementation of a new maintenance regime (for a new asset).	size: > 100km; and period operating at speeds ≥ 250 km/h: ≥ 2 years.		